



JEEViKA

An Initiative of Government of Bihar for Poverty Alleviation

**Bihar Rural Livelihoods Promotion Society
State Rural Livelihoods Mission, Bihar**



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REQUEST FOR EXPRESSIONS OF INTEREST (CONSULTING SERVICES - FIRM SELECTION)

INDIA

National Rural Livelihoods Mission (NRLM)

Assignment Title: **Hiring of Agency for Providing Technical Assistance in Strengthening Bank Sakhi programme of BRLPS under NRETP**

Reference No. : **BRLPS/Proj-MI/1375/18/DFS**

The Government of Bihar (GoB), through the Bihar Rural Livelihoods Promotion Society (BRLPS), an autonomous body under the Department of Rural Development, is spearheading the World Bank aided Bihar Rural Livelihoods Project (BRLP), locally known as JEEViKA with the objective of social & economic empowerment of the rural poor. The core strategy is to build vibrant community institutions in the form of self-help groups (SHGs) of women, who, through member savings, internal loaning and regular repayment become self-sustaining organizations.

BRLPS- JEEViKA aims to provide livelihood opportunities to the community members through various activities. One of the interventions is 'Bank Sakhi model (Women SHG member as Business Correspondent Agent for the bank). It aims to provide footprints of banking services at the doorstep of rural areas. At the same time, through this intervention, it provides livelihood opportunity to the Bank Sakhis and thus, improve their standard of living, women empowerment & entrepreneurship.

The women associated with the SHGs of BRLPS- JEEViKA are being pivotal in leading the way forward for social and economic empowerment of the state. Formation and quality nurturing of SHGs and their higher federations have paved the way ahead for poor household to fight poverty, intensify & diversify livelihood options, improve health & nutrition indicators, redeem high cost debts from moneylenders, build sustainable assets, kindle entrepreneurial abilities and address other developmental issues. So, it becomes important that these institutions are timely capitalized and financed from mainstream financial institutions.

Incorporating SHG members/relative of SHG members as BC agents is a leap ahead in ensuring financial inclusion, timely capitalization and utilization of funds, digitization of financial transactions and overall development of the community

The Need of Consultancy:

JEEViKA initiated its Digital Financial Services (DFS) programme through Bank Sakhis (SHG member as BC) in 2016 to enable access to doorstep banking for rural women and community-based organisations (CBOs) by developing a network of women banking agents or banking correspondents known as *Bank Sakhis*. The use of technology and IT enabled solutions is the mainstay of the programme in order to offer wider outreach and access to a wide range of products at competitive pricing. As of January 2020, JEEViKA has promoted 802 Bank Sakhis in 239 blocks of 31 districts.

These Bank Sakhis are collectively facilitating banking transactions to the tune of USD 20 million every month while earning Rs 6000-10000 per month in form of commissions. Resultantly, the intervention has emerged as a successful model of enterprise promotion as well as provision of digital financial services.

The main assignment will be for a period of 02 years, however, there is a possibility of extension of contract for one more year based on mutual agreement between BRLPS-JEEViKA and Selected Agency. Interested agencies/association of agencies* must provide the information's substantiating that they are qualified to perform the services including- organizational profile/brochures, structure of the firm/organization, Name, address (Local & Nodal), facsimile number and email/website link of the Agency.

The consultant agency will be selected in accordance with the QCBS method set out in The World Bank Consultant Guidelines. Further information can be obtained at the address below during office hours from 10.00 AM to 05.00 PM.

Expressions of interest for providing consultancy services should be delivered in sealed envelope clearly marked **“Expressions of Interest” “Hiring of Agency for Providing Technical Assistance in Strengthening Bank Sakhi programme of BRLPS under NRETP”** along with a soft copy (MS word format only) in a CD/DVD/Pen Drive containing all supporting documents to the address below in person on or before date/time mentioned in the published advertisement.

Bihar Rural Livelihoods Promotion Society

Attn: Chief Executive Officer-cum-Mission Director
3rd Floor, Annexe-II, Vidyut Bhawan, Bailey Road,
Patna – 800 021, Bihar, India
Tel: 91-612-2504980;
E-mail: proc.sp@brlps.in

Chief Executive Officer

Tabular format for Short listing

SN	Particular				Maximum Shortlisting Score
1.	Brief profile of the Agency (supporting document should be attached)				NA
2.	Similar Assignments - Details to be furnished here for marking purpose. (supporting document should be attached).				60
a.	1-2 assignments completed successfully		10 Numbers		
b.	3-4 assignments completed successfully		30 Numbers		
c.	5-6 assignments completed successfully		50 Numbers		
d.	More than 6 assignment completed successfully		60 Numbers		
SN	Name of assignment	Name of Client	Cost of assignment (Rs.)	Period of assignment	Subject
a.					
b.					
c.					
d.					
e.					
f.					
g.					
h.					
3.	Average Annual Turnover (AAT)		Years	Amount (Rs)	15
	Intended Agency should have Minimum Annual Average Turnover of Rs 25 Cr. or more during the last three financial years (2018-19, 2017-18 & 2016-17). Audited financial statements of the above three years should be attached.		2016-17		
			2017-18		
			2018-19		
			Average		
			Total		
4.	Total Manpower strength of the agency.		Nos		10
	a) 25-50 Manpower - 05 Numbers				
	b) Above 50 Manpower - 10 Numbers				
	(Attached list of employees with undertaking).				
	Number of Key professional with the agency.		Nos		
	(Attached list of key professionals with undertaking).				
5.	No of Person Trained in a single assignment (only more than 200 persons training to be mentioned) (supporting document should be attached)		Nos		15
6.	Address of Head & local office with phone & e-mail id.				NA
Total					100

Short listing will be made on above Information only. Attach supporting documents with this format.

- **Association of Agencies:** The Association of Agencies who have a joint venture or a sub consultancy agreement to complement their respective area of expertise ,strengthen the technical responsiveness of their proposal and make available pool of experts.

Signature of Authorized Representative

Seal of the Agency